

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicants : Downey et al.  
Serial No. : To be assigned (National Phase of PCT/US02/020863)  
Filed : Herewith  
For : SYSTEM AND METHOD FOR IDENTIFYING AND MEASURING  
PERFORMANCE DISCREPANCIES AMONG SALES TERRITORIES  
Customer No.: 21003

**PRELIMINARY AMENDMENT**

**EXPRESS MAIL NO.: ED292752993US**

Mail Stop PCT  
Commissioner for Patents  
P.O. Box 1450  
Alexandria, VA 22313-1450

Dear Sir:

Preliminary to the examination of the present application, please consider the following amendments.

**Amendments to the Specification** begin at page 2 of this paper.